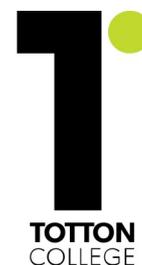


The Totton College Award for Training and Development



A-One Insurance Group

Business Contact: Lia Martin and Jackie Phillipson



A-One Insurance Group is a top 75 UK insurance brokerage company. They offer a full range of personal and commercial risk management from six UK regional offices which provide high quality personal service.

A lot of time and effort is invested in training, recruiting and development as they understand that adapting from school life to employment life needs help and guidance and they offer this. They assist the students in identifying their own strengths and skills. A One Insurance employs a full range of ages which can have lots of positive implications on the business with all ages working together.

They have started working with Bournemouth and Poole College and host career evenings as well as offering apprenticeships. Their apprenticeships are led by Paragon Training who have their own training plan and timetable. Paragon meet with the candidate in person and report back to A-One's Operations Team on their progress. In the past 2 years alone the A-One Academy has employed five apprentices, they have all taken part in the scheme and shown impressive improvements in their knowledge of the industry and in their personal growth.

Their relationship with their clients of the utmost importance to them and they are currently designing a programme linked around customer service skills and specifically how they can apply this to the insurance industry. A-One Insurance Group holds regular meetings with all managers to help keep everyone in the company on the same wave length and moving towards the same goal. Without the passion of the staff the business wouldn't be where it is today and winning the award would be recognition that everyone has a part to play.

www.aoig.co.uk

0333 222 1030

info@aoig.co.uk

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